

March 26, 2003

Dear Fellow NAIOP Member:

Thank you for your membership in the Maryland Chapter of NAIOP. Your membership and participation demonstrates your leadership in the commercial real estate community, and we appreciate your commitment.

Many of you have inquired about opportunities to serve on one of the committees and task force groups assisting our chapter. In response to these requests, we have restructured volunteer opportunities so you may elect your level of interest and or specialization. Please review the opportunities listed below. I am confident that you will find your effort to be meaningful and worthwhile.

Opportunities to Serve:

Legislative Committee Coordinates Chapter Lobbying activities on State and County levels. The State Committee meets regularly during the Session of the Maryland General Assembly. This group will also support the Political Action Committee. We also have respective county task forces.

Education Committee Identifies, develops and coordinates continuing education programs

Social Task Force Develops and coordinates Chapter networking events  
Spring – St. Patrick' Day  
Summer – Island Social  
Fall – Octoberfest  
Winter – Holiday Party  
Spring/Summer – Golf Outings

Community Service Identifies, develops and coordinates activities to assist the non-profit sector. Recent example – The House of Ruth Administrative Office Renovation Project

Membership Identifies, promotes and recruits new members

To get involved today, simply circle the above area(s) in which you would like to participate and return by fax or mail to Tom Shaner at NAIOP , 720 Light Street, Baltimore, MD 21230 – fax: 410-752-8295

Thanks again for your consideration. There are many exciting ways to help our chapter make a difference in our real estate community and the community at large.

Very Truly Yours,

Robb L. Merritt  
President