

PRESS RELEASE

NAIOP - MD Chapter

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FOR IMMEDIATE RELEASE

NAIOP-MD FORMS AFFILIATION WITH REACH! PARTNERSHIP SCHOOL TO BENEFIT BALTIMORE CITY STUDENTS

*Local chapter of commercial real estate trade association to assist with curriculum
development, perform guest lecturer duties and donate construction materials*

BALTIMORE (November 9, 2009) -- NAIOP-MD has announced the formation of an affiliation with the Reaching Educational Achievement through Construction and Healthcare (REACH!) Partnership School, a unique institution located on the campus of Lake Clifton High School in Baltimore City. Members involved with the local chapter of the commercial real estate trade association have pledged to assist with curriculum development, act as mentors and guest lecturers, and donate construction materials, among other things.

Only two years old and currently offering grades six, seven, nine and ten – with plans to add grades eight and eleven this fall and grade twelve in 2011 – the school offers a college preparatory curriculum with a focus on the construction and healthcare industries. Those students selecting the construction tract will be exposed to the National Center for Construction Education and Research (NCCER) sequence of classes. A Construction Management tract is in the school's future within the next several years.

"Anything NAIOP-MD can do to stimulate interest and further promote the entry of young people into our industry, provides benefit to our entire membership," stated Rob Bavar, President of NAIOP-MD. "Becoming involved with REACH! is an excellent way to give back to the community, as well as providing greater opportunity for area students to help reach their potential," he added.

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Commercial real estate developer St. John Properties, as well as The Mullan Contracting Company and Wilhelm Commercial Builders – both construction contracting firms – are the first companies to step forward to help the school.

“What NAIOP-MD members can uniquely offer is insight and help with establishing the curriculum that will enable our students to become productive in the real world, mentorship programming so undergraduates can experience real-world situations and actual construction materials and equipment,” stated Carlton G. Epps, Sr., Chief Operating Officer for REACH! Partnership.

The capacity of the school is 85 students per grade. “Students must apply to attend REACH, and our task is to provide the individual support and opportunities that they need to be successful throughout life,” added school Principal Michael J. Frederick.

“Civic Works founded REACH because we wanted to provide real-world learning experiences for students in fields that have great long-term career potential – construction and health care,” said Civic Works executive director Dana Stein.

For additional information about the school, visit www.reachpartnership.com

NAIOP-MD has more than 330 members and is comprised of individuals working for real estate development companies, brokerage firms and affiliated companies such as financial institutions, architectural firms and engineers. For additional information, visit www.naiopmd.org.

NAIOP is the nation's leading trade association for developers, owners, investors and other professionals in industrial, office and mixed-use commercial real estate. Comprised of more than 16,000 members in 55 chapters, it provides networking opportunities, educational programs, research on trends and innovations and strong legislative representation.

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