

NAIOP-MD Awards 2004 Final Plans Underway For Awards Gala

Plans are well underway for **NAIOP Maryland Awards 2004 Gala**. Mark your calendars now for this outstanding event to be held April 14 at the Grand Lodge Masonic Temple in Hunt Valley. The chapter received a record 57 entries for this year's competition. Awards Chairperson **Gina Stewart** of Manekin Construction expects the judging process to be completed shortly. With the judging phase nearing its completion, the committee is focusing its efforts on logistics and sponsorship for the event.

In addition to Stewart, other NAIOP Maryland members serving on the Awards Committee include: **Abby Glassberg**, Trammell Crow; **Greg Masi**, Transwestern; **Chuck Breitenother**, CB Richard Ellis; **Jacquie Schingeck**, Century Engineering; **Stephanie Nucci**, GHK; **Robb Merritt**, Merritt Properties; **Connie Stancill**, Phillips Edison; **Michael Ready**, Nottingham Properties; **Chris Nevin**, Provident Bank; **Cathy Ward**, Corporate Office Properties Trust; **Rosellen Fleishman**, Trammell Crow; **Jeff Koenig**, John Hopkins Real Estate; and **Jim Slattery**, Struever Brothers Eccles & Rouse.

There are still opportunities to be a part of this prestigious event. Please visit NAIOP Maryland's Web site at www.naiopmd.org/awards2004sponsors.htm to view the sponsorship opportunities available.



Sponsorship Opportunities Available!

Platinum Awards Sponsor

- Full page ad in awards program
- Inclusion in promotional materials
- One complimentary table (10 people)
- Name on invitation
- Prominent recognition at the gala event
- Complimentary sign representing company

\$5,000 for Platinum, Gold, & Silver NAIOP-MD Partners

\$5,750 for Bronze NAIOP-MD Partners

\$6,000 for Non-Partner Sponsors

Gold Awards Sponsor

- Half page ad in awards program
- One complimentary table (10 people)
- Listing on invitation
- Complimentary sign representing company

\$3,000 for Platinum, Gold, & Silver NAIOP-MD Partners

\$3,750 for Bronze NAIOP-MD Partners

\$4,000 for Non-Partner Sponsors

Silver Awards Sponsor

- Quarter page ad in awards program
- Two complimentary tickets
- Listing on invitation
- Complimentary sign representing company

\$1,500 for Platinum, Gold, & Silver NAIOP-MD Partners

\$1,750 for Bronze NAIOP-MD Partners

\$2,000 for Non-Partner Sponsors

Bronze Awards Sponsor

- Two complimentary tickets
- Sponsorship listing in awards program
- Complimentary sign representing company

\$500 for Platinum & Gold NAIOP-MD Partners

\$750 for Silver & Bronze NAIOP-MD Partners

\$1,000 for Non-Partner Sponsors

Patron

- Listing in awards program
- \$500 for everyone

Winter 2004

THIS ISSUE

Owings Mills Bus Tour a Hit
Program Committee Added

Welcome New Members

Lynn Berger

Himmelrich Associates, Inc.

Drew Beynon

Nottingham Properties, Inc.

Abba J. Blum

Aronson & Company

Mark Cunningham

Susquehanna Bank

Don Erb

Wachovia Bank N.A.

Peter Fillat

Peter Fillat Architects

Robert Freedman

Corridor RF&S Real Estate LLC

Samuel K. Himmelrich

Himmelrich Associates, Inc.

Ronald W. Huffman

Chevy Chase Bank

Alyce Kirk

BL Companies

Rich Lowman

Hillis-Carnes Engineering Associates, Inc.

Mary G. Mansperger

Himmelrich Associates, Inc.

Stephanie Nucci

Griswold Heckel & Kelly Associates, Inc.

Gene Parker

Continental Realty Corporation

Jim Railey

Heritage Properties, Inc.

Ken Rice

Himmelrich Associates, Inc.

Christine Richards

MDG Companies

Cynthia Spell

Shapiro Sher Guinot & Sandler

Connie D. Stancill

Phillips Edison & Company

Dann M. Thomasson

CalEast Industrial Investors

January 28th Owings Mills Bus Tour a Hit

What a better way to spend a cold January day than warming up to many commercial real estate opportunities available in the Owings Mills/ Reistertown market? That's just what many NAIOP-MD members did on Wednesday, January 28, attending the **2004 Owings Mills Bus Tour**.

The tour featured an up-close look at availabilities and future projects in this dynamic market as well as some old fashioned camaraderie among peers. To the right are some photos of the fun from the event. If you missed it make sure you don't miss any Chapter events in the future by checking the calendar below.



St Patrick's Day Networking Event

When: Thursday, March 11,
5:30 p.m. - 7:30 p.m.

Where: ESPN Zone, Inner Harbor

Who: NAIOP-MD Members - \$50,
Others - \$60

NAIOP Maryland Forms Programs Committee

NAIOP Maryland has formed a new Programs Committee headed by **Robert Bavar** of Bavar Properties. The committee is hard at work planning exciting networking opportunities as well as informative continuing educational opportunities. Joining Bavar on the committee are **Drew Beynon**, Nottingham Properties, **Mark Levy**, Rock Realty, **Jerry Wit**, MIE Properties, **Mitch Gold**, Business Real Estate Partners, LLC, **Ketch Secor**, CB Richard Ellis, **Chris Nevin**, Provident Bank, **David Landman**, Gorfine Schiller & Gardyn, and **Kathleen Long**, Bignell Watkins Hasser Architects.

NAIOP MD Chapter Calendar of Events

February 12	2004 Market Update Sheppard Pratt Conference Center, Baltimore, MD
March 11	St. Patrick's Day Networking Event ESPN Zone, Baltimore, MD
April 14	Awards 2004 Banquet Grand Lodge Masonic Temple, Hunts Valley, MD
May 10	Members Only Spring Golf Outing Greenspring Valley Hunt Club, Garrison, MD
May 6	Members Only Wine Tasting Social The Fretz Corporation, Columbia, MD
May 19	Legal/Legislative Update CE The Center Club, Baltimore, MD
June 10	Summer Social Nick's Seafood House, Baltimore, MD