



Join the Celebration on December 14!

Come kick off the holiday season with your fellow commercial real estate professionals at the **NAIOP-MD Holiday Party** on Thursday, December 14 at the Camden Club at Camden Yards. It's a sell-out celebration filled with food, fun, and the comedic hijinks of WBAL's Chip Franklin.

This luncheon will include a bountiful buffet complete with wine, beer, and soda. So what are you waiting for? Register now to take advantage of this premier networking event for commercial real estate professionals in Maryland!

Much more is available online at <http://www.naiopmd.org/2006holidayparty.htm>.



Let's get Baltimore Reading!

NAIOP Holiday Book Drive

Presented by your NAIOP Community Service Committee

Join your fellow NAIOP Members and bring new or gently used children's book(s) with you to the NAIOP Holiday Luncheon on December 14.

Books will be donated to Baltimore Reads Book Bank and will benefit underprivileged children throughout Baltimore City.

Cash or check donations will also be accepted at the luncheon and will be donated to Literacy Works, Inc., an adult literacy program for Baltimore County residents.

FALL 2006

Welcome New Members

Stacey Berman
Columbia Management, Inc.

John M. Black
MacKenzie Cushman & Wakefield

Douglas Brinkley
Colliers Pinkard

Robert W. Cannon, Esq.
Saul, Ewing LLP

Bradd Caplan
H & H Rock Companies

R. Stephen Carroll
Miles & Stockbridge, P.C.

Tami Daniel
Whiteford, Taylor & Preston

Stephanie Davies
Heritage Properties, Inc.

Jess A. Gordon
Whiteford, Taylor & Preston

Lawrence Haislip
Miles & Stockbridge, P.C.

Jennifer Kelly
Riparius Construction, Inc.

James P. Lighthizer
Chesapeake Real Estate Group

David Locke
Morris & Ritchie Associates

Geoganne K. Mallas
Miles & Stockbridge, P.C.

Kim Price
ProLogis

Justin M. Rine
MacKenzie Cushman & Wakefield

Richard Rothstein
R.A.R. Outdoor Services

Douglas Schmidt
Chesapeake Real Estate Group

Matt Seward
Heritage Properties, Inc.

Kellay St. John
St. John Properties, Inc.

Stephen C. Weiss
Colliers Pinkard

Michele Whelley
Colliers Pinkard

Are You Committed to Advancing Commercial Real Estate? Sign Up Now to Become a 2007 NAIOP-MD Elite Partner

Twelve leading commercial real estate organizations have renewed their pledge to support the work of the Maryland Chapter of NAIOP through their commitment to be one of the Chapter's Elite Partner Members.

Signed on as Platinum Elite Partners for 2007 are: **Corporate Office Properties; First Potomac Realty Trust; Manekin, LLC; Merritt Properties, LLC; ProLogis; St. John Properties; and The Talon Group.**

Gold Elite Partners include: **Heritage Properties; Hill Management Services; Liberty Property Trust; M&T Bank; and Provident Bank.**

Baltimore Gas and Electric Company, Bavar Properties, Continental Realty Corporation, Daft-McCune-Walker, Inc., Maryland Department of Business and Economic Development, Trammell-Crow and Wilhelm Commercial Builders are all signed up as Silver Elite Partners.

Launched two years ago, the NAIOP Elite Partner program provides commercial real estate organizations a means to advance the professionalism of the commercial real estate community by supporting the education, legislative, community service and networking programs NAIOP-MD offers.

Other companies interested in becoming a NAIOP-MD Elite Partner should contact NAIOP@assnhqtrs.com for details.

2007 NAIOP-MD Platinum Partners



Understanding what's important



MacKenzie Cushman & Wakefield's Matt Mueller was the 1st place winner in the Closest to the Hole competition at NAIOP-MD's 2006 Fall Golf Outing with this shot that landed one inch away from the hole. To view more photos, visit <http://www.naiopmd.org/2006fallgolfrecap.htm>.

NAIOP-MD Chapter Calendar of Events

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| December 14 | NAIOP-MD 2006 Holiday Luncheon
Camden Club at Camden Yards
Baltimore, MD |
| February 6 | NAIOP-MD 2007 Market Update
Sheppard Pratt
Baltimore, MD |
| May 17 | NAIOP-MD 2007 Legislative Update
Details TBA |
| May 21 | NAIOP-MD 2007 Spring Golf Outing
Chestnut Ridge
Lutherville, MD |

Baltimore, MD 21230
720 Light Street



MARYLAND CHAPTER OF