

Climate Solutions Now Act Building Energy Performance Standard

Benchmarking and First Steps

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NAIOP MD Webinar

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MD ENERGY ADVISORS



MD Energy Advisors - Services

Energy Procurement

Utility Rebate Support

Energy Auditing

PACE Financing

Benchmarking / BEPS Support

Construction/Project Management

Electric Vehicle Chargers

Measurement and Verification



Where are we as of today?



- The regulations are not finalized, but there will be penalties for non-compliance
- Eventually there will be a cost for not achieving goals starting in 2030
- All buildings to eliminate fossil fuel use by 2040
- *There will be another opportunity to submit comments when the proposed regulation is published in the Maryland Register in the fall of this year.*

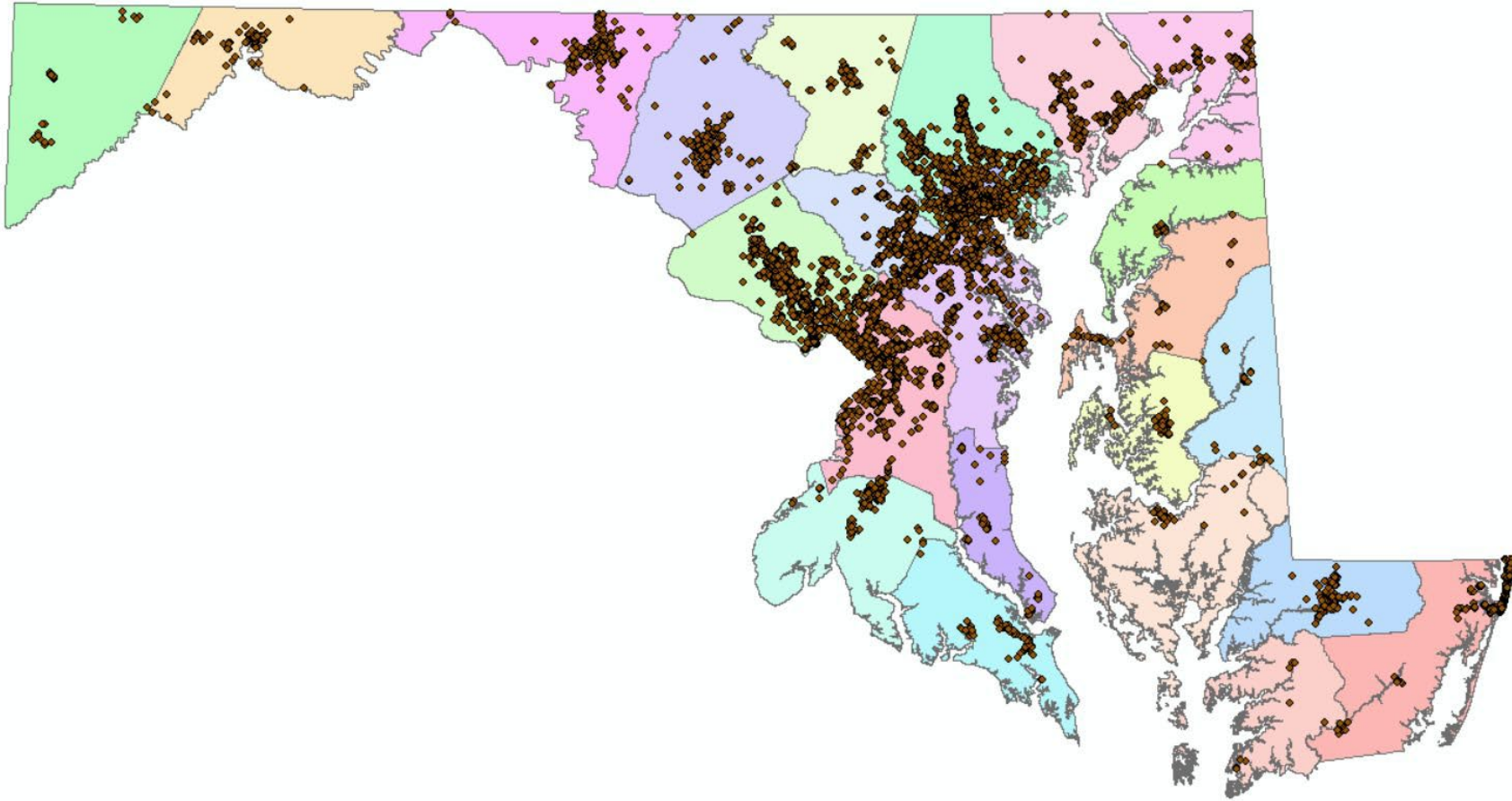


What are Maryland Requirements?

- All covered buildings that have a gross floor area of 35,000 square feet or more excluding the parking garage area
- Must benchmark using Portfolio Manager
- First reporting year is 2024 data reported in 2025
- State will then establish standards and goals



Every County has property that is covered



- Every State legislative district
- **You** have a voice in this



“You can’t manage what you don’t measure”

Peter Drucker



What is benchmarking?

- Measure 0-100
- Compare to similar building types
- Establish a reference performance level
- Develop Action Plan



The most-used energy measurement and tracking tool for commercial buildings.



Establish a Baseline and Compare

Use Portfolio Manager to:	Energy	Water	Waste & Materials
Establish a baseline:	✓	✓	✓
• Compare current use to baseline over time.	✓	✓	✓
• Compare median of national sample of similar buildings to baseline.	✓		
• Compare normalized national sample of similar buildings to baseline.	✓ (ENERGY STAR 1-100 Score)	✓ (Multifamily 1-100 Score)	
Set target reduction goal.	✓		
Compare properties in portfolio to each other.	✓	✓	✓
Apply for recognition (eligible space types).	✓ (ENERGY STAR Certification)		



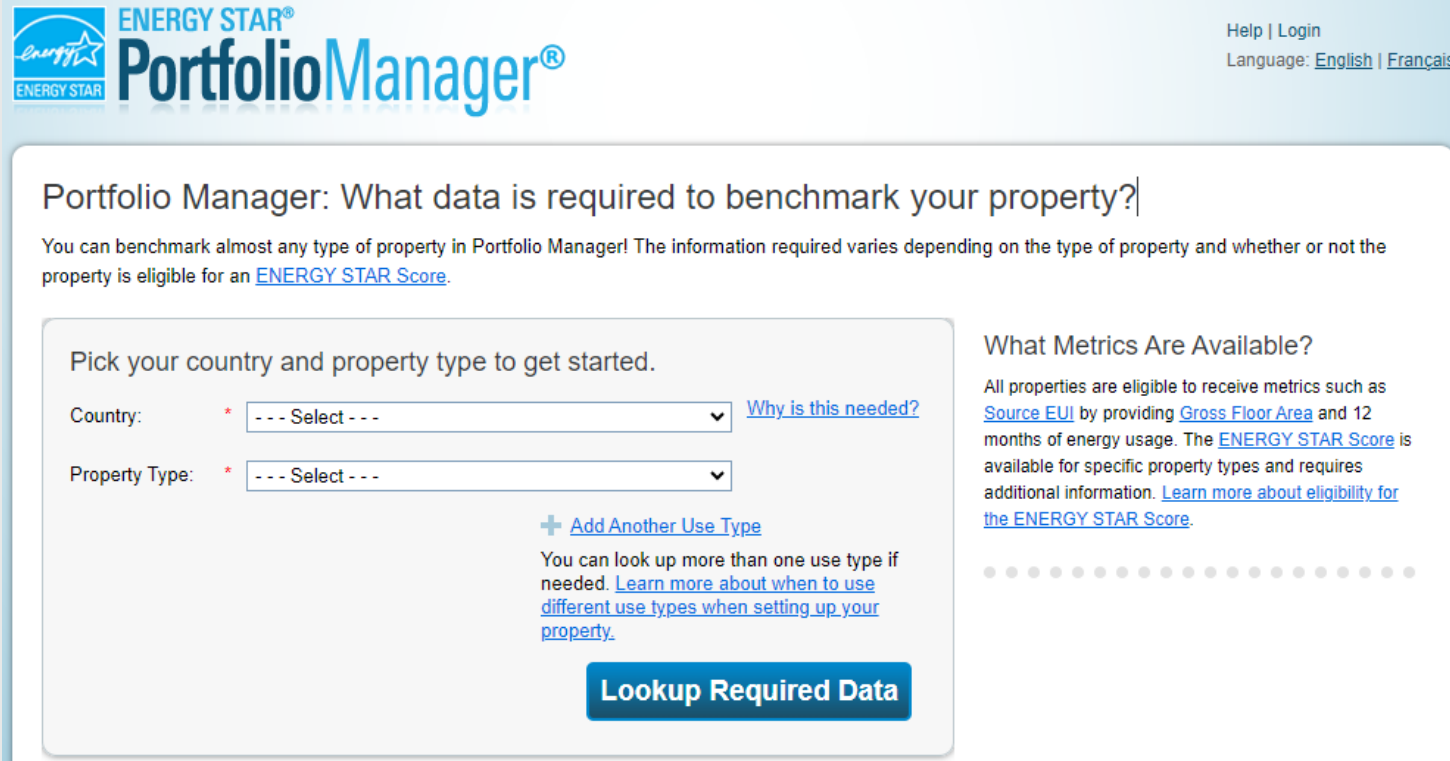
What Information do I need to provide?

Data Collected

- Property Name and address
- Total Gross Floor Area of Property
- Irrigated Area
- Year Built
- Occupancy
- Number of Buildings
- 12 consecutive months of energy data



How do I get started?



The screenshot shows the ENERGY STAR Portfolio Manager interface. At the top left is the ENERGY STAR logo and the text 'ENERGY STAR PortfolioManager®'. At the top right are links for 'Help | Login' and 'Language: English | Français'. The main heading is 'Portfolio Manager: What data is required to benchmark your property?'. Below this is a paragraph: 'You can benchmark almost any type of property in Portfolio Manager! The information required varies depending on the type of property and whether or not the property is eligible for an ENERGY STAR Score.' The main form area has the instruction 'Pick your country and property type to get started.' and two dropdown menus: 'Country: * --- Select ---' and 'Property Type: * --- Select ---'. A link 'Why is this needed?' is next to the Country dropdown. Below the dropdowns is a '+ Add Another Use Type' link and a paragraph: 'You can look up more than one use type if needed. Learn more about when to use different use types when setting up your property.' A blue button labeled 'Lookup Required Data' is at the bottom of the form. To the right of the form is a section titled 'What Metrics Are Available?' with text: 'All properties are eligible to receive metrics such as Source EU! by providing Gross Floor Area and 12 months of energy usage. The ENERGY STAR Score is available for specific property types and requires additional information. Learn more about eligibility for the ENERGY STAR Score.' Below this text is a horizontal row of 15 dots.

https://www.energystar.gov/buildings/benchmark/get_started



Tools are available



Portfolio Manager - What data is required?

In order for Portfolio Manager to calculate metrics about your property, you must provide several key pieces of information about your property's operation, in addition to your energy, water or waste data. The information required varies by the type of property and whether or not your property is eligible for an [ENERGY STAR Score](#).

Data Required for All Properties

Property Name _____

Property Address _____

Total [Gross Floor Area](#) of Property _____ sq ft/sq M

[Irrigated Area](#) _____ sq ft/sq M/
Acres

[Year Built/Planned for Construction Completion](#) _____

[Occupancy](#) _____ %

Number of Buildings _____

Custom forms for most building types



Collect your data

Name	Address	City	State	Zip code	Current Reported Score	Gross Square Footage	Parking Lot Area	Retail Sqft.	Resturant Sqft	Unconditioned area	Workers on Main Shift*	Number of Computers
Building A	123 Fake St	Flinstone	MD	21530	64	121,764	68,850	0	1236	500	1000	1500
Building X	124 Fake St	Flinstone	MD	21530	69	60,497	29,484	25000	10000	800	200	150
Building B	125 Fake St	Flinstone	MD	21530	47	94,900	26,146	0	0	0	345	345
Building Z	126 Fake St	Flinstone	MD	21530	31	106,660	26,146	1000	0	0	452	452

Use Energy Star Portfolio Manage to get a Score or your energy use intensity (**EUI**)

(EUI) is how much energy your building use per square foot.

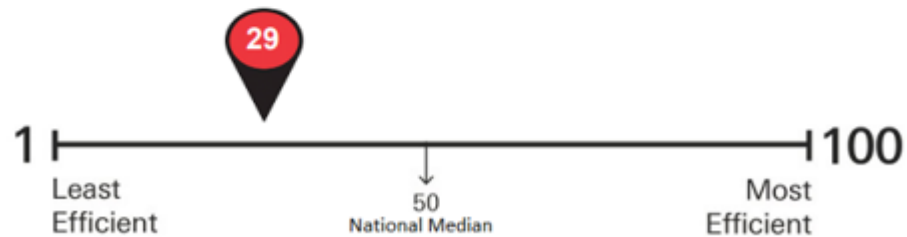


Get Your Results

ENERGY STAR® Energy Performance Scorecard

29
out of 100

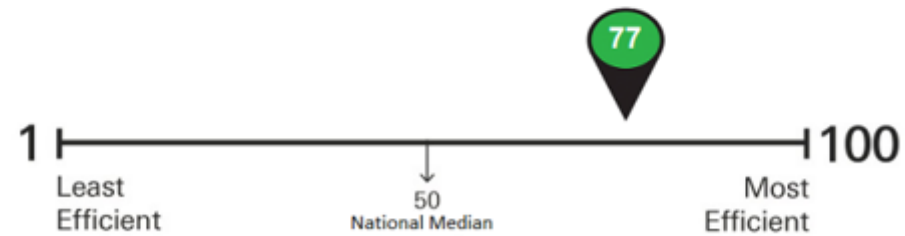
[Redacted]	
For Year Ending	May 31, 2023
Property Address	[Redacted]
Primary Function	Multifamily Housing
Gross Floor Area (ft ²)	111,990
Year built	1983
Energy Use per sq. ft.*	62.9 kBtu



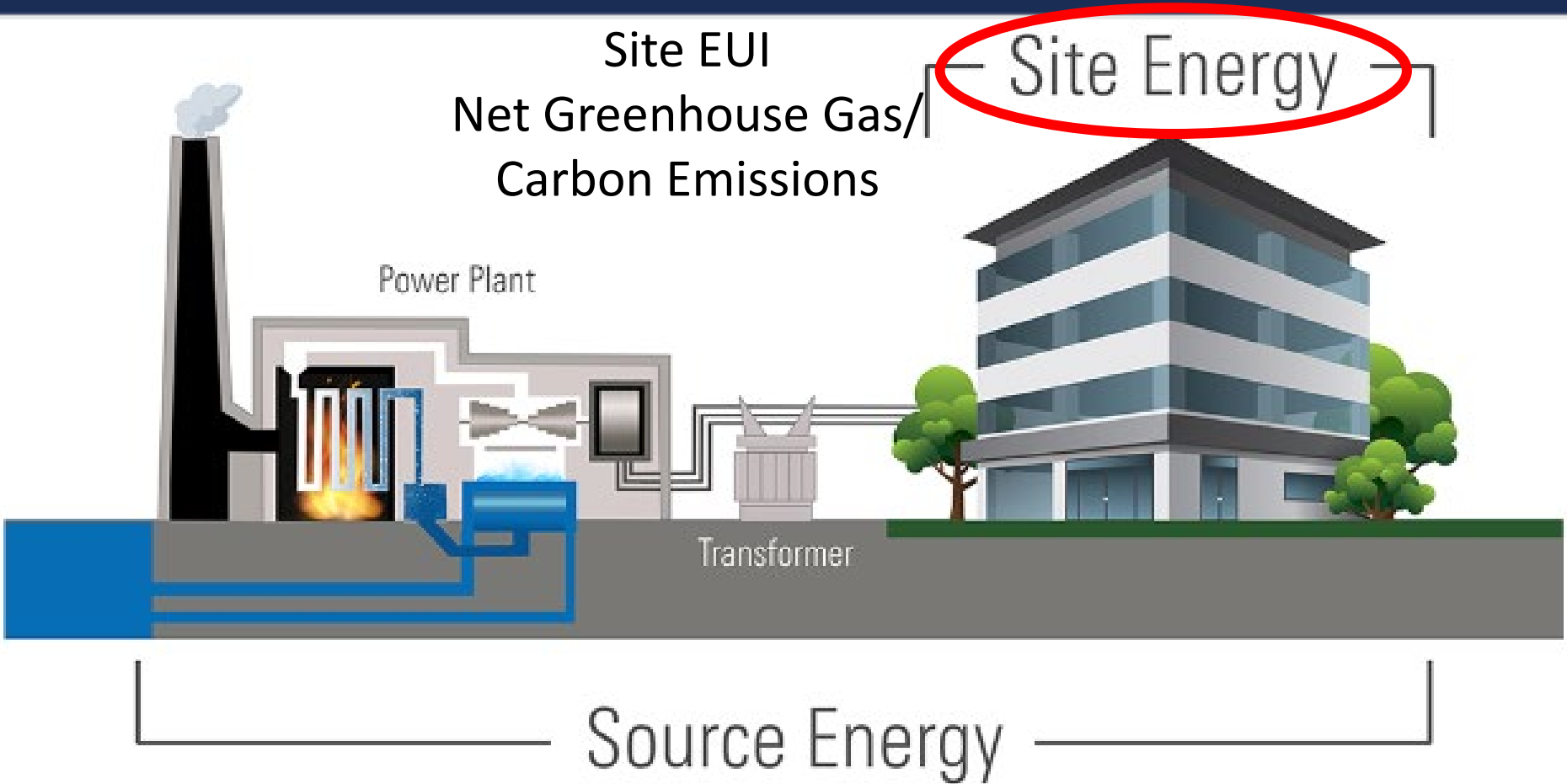
ENERGY STAR® Energy Performance Scorecard

77
out of 100

[Redacted]	
For Year Ending	June 30, 2023
Property Address	[Redacted]
Primary Function	Multifamily Housing
Gross Floor Area (ft ²)	144,925
Year built	1985
Energy Use per sq. ft.*	49.6 kBtu



Site vs Source Energy



My Facility has been Benchmarked, what are my next steps?

- Check Data for errors, changes, and inaccuracies
- Regularly Update Data
- Share your Facility with the state Benchmarking Authority, when required



No cost tools at your disposal

- Develop new lease standards for efficiency
- Build into the rules but work with tenants on energy data
- Understand what you can do within you existing budget
- Educate your tenants and offer resources



Why would I do this?

- Capital planning
- Budgets
- Building Value
- Compare properties
- Leasing
- ESG reporting
- Investor/Tenant data requests



How can I use this information?

- Maintenance/equipment replacement decisions
- Long term goals
- Facility/maintenance engineer performance
- Property disposition decisions



No and low-cost Warehouse/Office/Multifamily

- Replace incandescent and fluorescent fixture and bulbs
- Faucet/shower aerators use less water and energy
- Temperature set points neither too high or low
- Replace filters
- Programmable thermostats
- HVAC System operating hours should match lease/operating hours*



* Office and Warehouse



What do I do today?

- Start now
- Allows for long term planning now
- Start Saving operational costs (Increase your NOI)
- **You** can help drive new regulations
- Comment! Comment! Comment!



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<https://mde.maryland.gov/programs/air/ClimateChange/Pages/BEPS.aspx>



Free outside resources

- DOE Better Buildings

<https://betterbuildingsolutioncenter.energy.gov>

- DSIRE – the Database of State Incentives for Renewables & Efficiency

<https://nccleantech.ncsu.edu/renewable-energy-resources/dsire/>

- Institute for Market Transformation

<https://www.imt.org>



Thank you.

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